

# Autodesk FY23 Q4 NAMER 0% Financing Offer

## Frequently Asked Questions

### 1. What is the Autodesk FY23 Q4 NAMER 0% Financing Offer?

Autodesk has arranged with select financing partners to have them provide 0% Financing for qualified end-user customers in the United States and Canada on eligible purchases of Autodesk subscriptions with 3-year terms.

Purchases can be made directly from Autodesk or through Authorized Resellers. (ACS product purchases must be made through an Authorized Reseller to be eligible). The 0% Financing offer begins on November 1, 2022, and will remain available through January 6, 2023.

The Financing offer is subject to customer credit approval and eligibility criteria as defined by the partnering financial institutions. All financing arrangements are between commercial end customers and the partner financing companies. Autodesk is not providing financing.

This offer requires customers to make annual payments to the partnering financial institutions. Alternative payment terms may be available but may carry an additional cost which will be the responsibility of the customer. Please consult one of the partnering financial institutions listed in question #8 for additional information on alternative payment terms.

For purposes of this document, all references to subscriptions “switched from maintenance” or “transitioned from maintenance” are references to what was previously known as “Maintenance to Subscription” or “M2S”.

### 2. What subscription types and term lengths are eligible for the Autodesk FY23 Q4 NAMER 0% Financing offer?

Financing under this offer applies to

- New and Renewing Autodesk software subscriptions with 3-year term lengths, including switched from maintenance.

Eligible Product Subscriptions Switched from Maintenance	Eligible Product Subscriptions NOT Switched from Maintenance
Amount Financed must be a <b>minimum of \$10,000 (USD or CAD)</b> in eligible new or renewing 3-year product subscriptions switched from maintenance	Amount financed must be a <b>minimum of \$10,000 (USD or CAD)</b> in new or renewing 3-year product subscriptions NOT switched from maintenance
SKU Description contains <ul style="list-style-type: none"> <li>• ‘Commercial Single-user ELD 3-Year Subscription Switched From Maintenance’</li> <li>• ‘Commercial Single-user ELD 3-Year Subscription Switched From Multi-User 2:1 Trade-In’</li> <li>• ‘Commercial Single-user ELD 3-Year Subscription Switched From M2S (Year 4) May 2020 Multi-User 2:1 Trade-In’</li> </ul>	SKU Description Contains <ul style="list-style-type: none"> <li>• ‘Commercial New Single-user ELD 3-Year Subscription’</li> <li>• ‘Commercial Single-user 3-Year Subscription Renewal’</li> <li>• ‘Commercial Single-user ELD 3-Year Subscription Switched From Multi-User 2:1 Trade-In’</li> </ul>

- Purchases of select 3-year term product subscriptions for excluded products listed on **Table 1** at the end of this document, may be eligible for 0% Financing with an approved exception from Autodesk sales leadership. See Question 3 below for details on how to submit exception requests.

**\*\* The final day for exception requests will be Wednesday, December 28, 2022 \*\***

- End user must meet the independent financing provider’s credit approval criteria and requirements.
- All transactions must be completed by close of business January 6, 2023, to be eligible for promotional financing.
- Reseller Partners are required to provide 10-Digit Autodesk Order number (or ACS SOF Q-#### for select products) for each transaction prior to financing partner releasing funds and must provide that number to the financing partner.



- Financing partner must be provided the 10-digit Autodesk Order number (or ACS SOF Q##### for select products) by close of business January 6, 2023, for the transaction to qualify for 0% financing.
- Subscription Renewal purchases must be eligible for renewal on or before January 6, 2023, per Standard Autodesk Subscription Renewal policies.
- Pro-Rated Subscriptions are eligible provided the existing subscription has at least 24 months remaining in its term (select ACS products may not be pro-rated).
- Consulting Services, partner training and services and/or other related purchases are not eligible for this offer.
- The 0% Financing offer cannot be combined with any other offers, promotions or any discounts provided by Autodesk.
- Named accounts are not eligible nor are any of our customers on Enterprise Business Agreements, or the Token Flex, Flex or PPU offerings. Additionally, contracted accounts according to any relevant agreements such as VPAs (Volume Purchase Agreements) or ETRs (Extra Territory Rights) are not eligible.
- Government Account Customers are not eligible for this offer

### 3. What is the exception process for the Autodesk FY23 Q4 NAMER 0% Financing offer?

In order to be considered for exception, Autodesk Territory Sales Reps (TSR), Strategic Territory Sales Reps (STSR), Territory Account Sales Executives (TASE), Customer Success Specialists (CSS), Subscription Sales Executives (SSE), Autodesk Construction Account Executives (AE), or Autodesk Authorized Resellers must submit an exception request via the [0% Financing Request Form](#). All required fields on the form must be completed in order to be considered for exception approval. Merely submitting the exception request does not entitle the customer to an exception. Exceptions may be granted only at Autodesk's sole discretion. An email response from [namer.financing@autodesk.com](mailto:namer.financing@autodesk.com) will be sent to the submitter of the form within 2-4 business days informing them of approval or rejection of the request. Additional questions may be sent to [namer.financing@autodesk.com](mailto:namer.financing@autodesk.com) – however the [0% Financing Request Form](#) must be completed to be considered for approval. **The final day for exception request submission will be Wednesday December 28, 2022.**

### 4. Are all Autodesk products eligible for 0% Financing?

No. Products must be listed on the Autodesk Authorized Reseller Pricelist published as of November 1, 2022, and must NOT be listed in the exclusions list in **Table 1** at the end of this document. The product exclusions list is subject to change at Autodesk's discretion. Only new and renewing product subscriptions with 3-year term lengths are eligible. Excluded products listed on **Table 1** at the end of this document may become eligible with an approved exception from Autodesk Sales Leadership. See Exception process details in question #3 of this document. Approved exceptions may be granted at Autodesk's sole discretion.

### 5. What is eligible for exception under the Autodesk FY23 Q4 NAMER 0% Financing offer?

Excluded products listed on **Table 1** at the end of this document may become eligible with an approved exception from Autodesk Sales Leadership. See Exception process details in question #3 of this document.

If the projected amount to be financed exceeds \$400,000 USD or CAD, an exception approval must be obtained.

If an opportunity includes discounts such as CCA (Autodesk Deal Discount Approval), an exception approval must be obtained.

Autodesk reserves the right to consider exception requests on a case-by-case basis. Any decisions regarding exception requests are at Autodesk's sole discretion.



**6. Are Maintenance renewals eligible for 0% Financing?**

No, only contracts for new and renewing single-user 3-year subscriptions are eligible for 0% Financing. Subscription renewal purchases (for eligible products or those approved by exception) must be eligible for renewal on or before January 6, 2023, per standard Autodesk subscription renewal policies.

**7. What is the program end date?**

The offer will remain available through January 6, 2023. Autodesk may change the conditions of this offer at any time. In the event of a change, Partners will be notified by Channel News or Channel Flash at least 5 business days prior or by posting the revised terms on One Team Source.

**8. Which financing partners are providing the promotional rates in this offer?**

*List of Participating finance partners is subject to change – check back here for updated list*

**In the US**

**Balboa Capital**

For inquiries contact Robert J Shafer at (866) 991-7931.

Email completed applications to [robertjs@balboacapital.com](mailto:robertjs@balboacapital.com)

**Lion Technology Finance**

For inquiries contact Darren Finestone at (310) 683-2906.

Email completed Applications to [darren@liontechfinance.com](mailto:darren@liontechfinance.com)

**Umpqua Bank**

For inquiries contact Bill Wheeler at (908) 451-7117.

Email completed applications to [billwheeler@umpquabank.com](mailto:billwheeler@umpquabank.com)

**Huntington Technology Finance**

For inquiries contact Matt Vazzana at (443) 759-8132.

Email completed applications to [matt.vazzana@huntington.com](mailto:matt.vazzana@huntington.com)

**In Canada**

**Lion Technology Finance**

For inquiries contact Darren Finestone at (310) 683-2906.

Email completed applications to [darren@liontechfinance.com](mailto:darren@liontechfinance.com)

**Meridian OneCap**

For Inquires contact Leslie Cooper-Sharpe at (416) 624-2664.

Email completed applications to [leslie.cooper-sharpe@m1cap.ca](mailto:leslie.cooper-sharpe@m1cap.ca)

**9. Who can participate in the Autodesk FY23 Q4 NAMER 0% Financing Offer?**

This promotion is available only to United States and Canadian commercial end-user customers, subject to eligibility criteria and credit approval. Participants must be legal US or Canadian residents, aged 18 or older.

**10. Which Channel Partners are eligible to participate in the Autodesk FY23 Q4 NAMER 0% Financing Offer?**

Direct and indirect commercial Value-Added Resellers and Direct Market Resellers in the United States and Canada are eligible to participate in the program by extending the financing offer to customers. Purchases made directly with Autodesk are also eligible for this offer for select products and through select finance partners only.



**11. Can taxes and shipping be included in the financed amount under the 0% Financing Offer?**

No. Taxes and shipping cannot be included in the financed amount.

**12. What if the purchase doesn't meet the eligibility criteria for promotional financing?**

Customers may opt to finance their non-qualifying purchase at market rates, or Channel Partners can offer to 'buy-down' the interest rates to offer below-market financing at their expense. Please contact the appropriate financing provider for a quote.

**13. Are there any US Tax benefits associated with financing?**

Customers should consult their own tax advisor on their specific situation.

**14. How do I get my customer pre-approved or enter an application for my customer?**

Contact one of the financing partners listed in question #8 for more information on applications or getting customers pre-approved.

**15. How long does the application process take?**

Contact one of the financing partners listed in question #8 for more information on the application process.

**16. What is the process after credit approval?**

Contact one of the financing partners listed in question #8 for more information on the process after credit approval.

**17. How quickly does the Channel Partner get funded?**

This varies depending on the financing partner used for a particular purchase. Please contact one of the financing partners listed in question #8 for more information on the expected length of time for funding. Reseller Partners are required to provide the 10-digit Autodesk Order number for each transaction prior to financing partner releasing funds.

**18. Who can I contact with questions about the Autodesk FY23 Q4 NAMER 0% Financing Offer?**

Autodesk partners or representatives with questions about the Autodesk FY23 Q4 NAMER 0% Financing Offer not addressed in this document should consult with one of the financing partners (see question #8 for a complete list of finance partners or may email [namer.financing@autodesk.com](mailto:namer.financing@autodesk.com))

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**Table 1**

The following products are Excluded from 0% Financing and must have an approved exception in order to be eligible for 0% Financing

General Design	Autodesk Consulting Products and Services Jitterbit products Pixlr Showcase SketchBook, Sketchbook – for Enterprise
LT Family	AutoCAD LT Inventor LT, AutoCAD Inventor LT Suite Maya LT Revit LT, AutoCAD Revit LT Suite
AEC	Dynamo Studio Fabrication Products: Fabrication CADmep, Fabrication CAMduct, Fabrication ESTmep Point Layout
ACS (Autodesk Construction Solutions)  ** ACS purchases must be made via Channel Partners – Direct ACS deals are not eligible for 0% Financing **	All Products Sold Through PlanGrid Inc Assemble Products Autodesk BIM Collaborate Autodesk Build Products Autodesk Docs Autodesk Takeoff BuildingConnected Products Bid Board Pro TradeTapp BIM 360 Products PlanGrid Products ProEst Pype Autodesk Construction Operations Bundle Autodesk VDC Bundle Autodesk Preconstruction Bundle
D&M	Flow Design Fusion 360 Fusion 360 Team Generative Design Extension Manufacturing Extension Moldflow Advisor (Premium, Ultimate) Moldflow (Standard, Premium, Ultimate) Netfabb Local Simulation Netfabb (Standard, Premium, Ultimate, Local) Partmaker Post Processor PowerInspect (Standard, Premium, Ultimate) PowerMill (Standard, Premium, Ultimate) PowerShape (Standard, Premium, Ultimate) TruComp, TruFiber, TruLaser, TruNest (composites, contour, multi-tool), TruPlan VRED incl Design, presenter, professional, render node, server Within Medical
M&E	Arnold Flame, Flame Assist, Flame Premium Flare Inferno LX Lustre Shotgun Local Install

\*\* Product exclusion list is subject to change. Please check back for latest information \*\*



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